



UB's Center for Entrepreneurial Leadership and BN360 understand the importance of encouraging the next generation of leadership to launch and support local businesses in WNY. This event is for those currently thinking about starting a business one day, who already are entrepreneurs, or who want to learn how to support our local business community.

5:30 PM - 6:00 PM: Networking
6:00 PM - 6:45 PM: Social Entrepreneurship Panel
7:00 PM - 7:30 PM: Entrepreneurial Storytellers

Partial List of Local Business Resources:

Allstate Minority & Women Emerging Entrepreneurs Programs

Janine Tramont, Business Development & Special Programs
 (716) 885-5715
<http://mgt.buffalo.edu/entrepreneurship/mwee>
 Creating pathways that enable minority and women entrepreneurs to move their companies to the next stage of development.

Buffalo State Small Business Development Center

Susan McCartney or Clifford Bell
 (716) 878-4030
<http://www.buffalostate.edu/sbdc/>
 Provides management and technical assistance to start-up and existing small businesses throughout Erie County and the Niagara Frontier.

Buffalo Urban League

Grace Tate
 (716) 854-7625
<http://www.buffalourbanleague.org/>
 The Buffalo Urban Leagues provides small business loan programs.

Canisius College Women's Business Center

Jeannine Higgins, Director of Marketing
 (716) 888-8286
<http://www.canisius.edu/wbc/programs.asp>
 Programs and services about education, networking, counseling, coaching and consulting, geared for small business owners and entrepreneurs.

Center for Entrepreneurial Leadership

Tom Ulbrich, Director
 (716) 885-5715
<http://mgt.buffalo.edu/entrepreneurship/cel>
 Promotes business growth through leadership development and experiential learning for those who seek to develop their enterprises and companies in new and innovative ways.

Elmwood Village Association

Becky Gandour, Business & Development Specialist
 (716) 881-0707
http://www.elmwoodvillage.org/index.php?src=gen_docs&link=Membership
 Its mission is to revitalize the neighborhood commercial district, which in turn, helps to promote strong residential neighborhoods.

Entrepreneurship Training for High School Students / Meszaros International Center of Entrepreneurship (M.I.C.E.)

Les Meszaros, Founder & Chairman
 (716) 830-6039
<http://www.mice-us-foundation.com/>
 In partnership with UB's School of Management, gives students from WNY high schools the opportunity to explore the realm of self-employment and its complexities.

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Erie County Industrial Development Agency (ECIDA)

Beth O'Keefe, Business Development Officer
(716) 856-6525

<http://www.ecidany.com/>

The economic development corporation for Erie County. Provides services such as loans, export assistance, and facility & transportation development.

Latino Business Owners Association

Lou Santiago
(716) 883-5500

<http://www.lbausa.com/>

Building economic wealth and opportunity for Latino business entrepreneurs.

MicroBiz Buffalo

Jerry Turcotte
(716) 882-0555

<http://www.microbizbuffalo.org/>

Helping Buffalo Work, One Entrepreneur at a Time.

NAWBO – Buffalo Niagara (National Association of Women Business Owners)

Kathryn Jackson
(716) 839-3696

<http://www.nawbonf.org/index.asp>

Premier business organization representing women entrepreneurs and a leading advocate for WNY women business owners who aspire to higher levels of opportunity, challenge, and success.

Panasci Technology Entrepreneurship Competition

Janine Tramont, Business Development & Special Programs
(716) 885-5715

<http://mgt.buffalo.edu/entrepreneurship/panasci>

Science & technology grad students team up with MBA students to compete for \$10k in seed funding to create viable businesses in WNY.

Small Business Administration (SBA)

Susan McCartney, Director
(716) 878-4030

<http://www.sba.gov/localresources/district/ny/buffalo/>

Helps local companies discover sources of funding, prepare for e-commerce, identify avenues for exporting goods & services, develop marketing plans, and much more.

South Buffalo Chamber

Maureen Pace
(716) 628-9525

<http://www.southbuffalochamber.org/>

Runs a program for start-ups that is NYS funded, at no cost to participants.

WNY Venture Association

Jack McGowan
(716) 636-3626

<http://www.wnyventure.com/index.shtml>

Not-for-profit organization dedicated to providing a business opportunity and investment forum to the Niagara region.